## **CURRICULUM VITAE**

# KENNETH J. KRATOVIL

# **PARTNER**

## **QUALIFICATIONS**

MS, Business and Management, University of Maryland, USA BS, Business, Finance, Virginia Tech, USA Certified Fraud Examiner (CFA)
Accredited Senior Appraiser (ASA)
Certified Valuation Analyst (CVA)

#### **MEMBERSHIPS**

Member, American Society of Appraisers (ASA)
Member, National Association of Certified Valuators and Analysts (NACVA)
Member, Association of Certified Fraud Examiners (ACFE)

## **PROFILE**

**Kenneth J. Kratovil** has more than 20 years of experience in finance and valuation and 15 years of experience in damage quantification and complex financial modeling. Kenneth has assisted clients across a range of industries, including construction, banking and financial services, hospitality, industrial and manufacturing, pharmaceutical, mining, energy, entertainment, retail, medical, real estate, agriculture, education, and technology.

Kenneth has provided accounting, economic, and financial consulting services related to litigation and dispute resolution for companies and government entities. He has analyzed profits, costs, cash flows, market trends, valuations, and regulations for international arbitration, including contract and investment treaty cases, and in litigation.

# **EXPERIENCE**

### **TESTIMONY**

Kenneth has testified or submitted expert testimony primarily related to damages, economics, and financial issues in the following matters:

- Riverside Coffee, LLC v. Republic of Nicaragua; Expropriation; ICSID Case No. ARB/21/16. Filed
  expert report on damages. Dispute involving an avocado farm. (Engaged by respondent; Parties from
  the United States and Nicaragua)
- Confidential Client (Employee) v. Investment Bank; Breach of Contract; FINRA; Filed expert report
  and testified at hearing related to discrimination and breach of contract damages regarding employee
  equity interest claim. (Engaged by claimant)
- Confidential Client (Construction Management Company) v. Office Space Developer; Breach of
  Contract; AAA ICDR Case. Filed four expert reports on damages and other financial issues. Dispute
  involving transactions by a Latin American construction management company. (Engaged by
  respondent; Parties from Latin America and the United States)



- Systems Development and Analysis, Inc. v. Onyx Government Services, LLC; Breach of Contract;
   AAA Case No. 01-17-0001-5653; Filed expert report and testified at deposition and at hearing regarding breach of non-compete agreement, good faith, and fair dealing. (Engaged by respondent)
- Traxys Europe S.A. v. Khingan Resources Limited; Breach of Contract; LCIA Case No. 205003;
   Filed two expert reports and one joint expert report and testified at hearing regarding company valuation. (Engaged by respondent)
- **Booth v. Baltimore City Board of School Commissioners, et al.**; Breach of Contract; U.S. District Court for the District of Maryland, Northern Division; Filed expert report related to employee lost earnings claim. (Engaged by defendants)
- DecisionQ Corporation and DecisionQ Information Operations, Inc v. GIGM Technologies, LLC, et al.; Breach of Contract, Misappropriation of Trade Secrets; U.S. District Court Eastern District of Virginia, Alexandria Division Case No. 1:17-cv-00232; Filed expert report related to misappropriation of trade secrets. (Engaged by plaintiffs)
- Jeremy M. Joseph v. VentureForth LLC, et al.; Shareholder Dispute; AAA Case No. 16 20 1300 0642; Filed expert report related to business shareholder dispute involving the quantification of damages regarding equity dilution and business valuation. (Engaged by claimant)

## **CONSULTING**

#### **DISPUTES**

- South American Construction Industry, Arbitration (2022); Expropriation; Dispute involving the construction costs and investments of waterway project. Performed analysis for quantification of proven investment and associate loss from invested amounts.
- North American Financial Services Industry, Litigation (2022); Class Certification, Breach of Contract.
   Dispute involving class action certification of early access cash advance loan customers. Performed statistical analysis of approximately half a million accounts over multiple years.
- North African Hospitality Industry, Litigation (2022), Breach of Contract, Alter Ego. Dispute involving
  breach of hotel management agreement and claim against parent as alter ego of management entity. Led
  team in single economic entity analysis and overall elements of injustice or unfairness.
- Asian Textile Industry, Arbitration (2022); Expropriation. Dispute involving two spinning plants and one
  textile plant. Led team in performing valuation, forensic review of investment, ownership, and detailed
  description of evaluation issues.
- South American Construction Industry, Arbitration (2021); Expropriation; Dispute involving the
  construction costs and investments of waterway project. Performed analysis for quantification of proven
  investment and associated loss from invested amounts.
- North American Pharmaceutical Industry, Arbitration (2021); Breach of Contract. Dispute involving claims for royalties related to pharmaceutical product. Performed financial analysis of royalties and alternative damages.
- European Energy Industry, Arbitration (2020); Fair and Equitable Treatment and Expropriation. Dispute
  involving wind generation. Led team in damages analysis, ownership analysis, financial metrics analysis and
  detailed description of evaluation issues.
- South American Construction Industry, Arbitration (2020); Breach of Contract; Dispute related to the
  construction cost overruns. Led team in financial analysis of losses related to cost overruns and detailed
  description of evaluation issues.



- South American Construction Industry, Arbitration (2020); Breach of Contract; Dispute related to the
  labor escalation cost overruns. Led team in financial analysis of losses related to cost overruns and detailed
  description of evaluation issues.
- European Mining Industry, Arbitration (2019); Expropriation. Dispute involving a ferronickel producer. Led
  team in performing forensic review of investment, ownership, analysis of damages, and detailed description
  of evaluation issues.
- **Asian Industrial Industry, Arbitration (2019)**; Expropriation. Dispute involving two cement plants. Valued entities using multiple valuation approaches and performed forensic review of ownership.
- South American Construction Industry, Arbitration (2018); Breach of Contract. Dispute involving
  concrete cost overruns in the construction project. Led team in financial analysis of losses related to cost
  overruns.
- European Entertainment Industry, Arbitration (2018); Expropriation. Dispute involving the gambling
  industry. Led team in analysis of damages and various financial metrics and detailed description of
  evaluation issues.
- South American Construction Industry, Arbitration (2018); Breach of Contract. Dispute involving letters
  of credit associated with advances for construction. Led team in financial analysis of commitments and
  potential impact on business.
- Asian Banking Industry, Arbitration (2017); Breach of Contract. Case involves a failed bank. Performed financial tracing of flow of bank funds, review of bankruptcy reports, calculation of loss, and detailed description of evaluation issues.
- South American Construction Industry, Arbitration (2017); Breach of Contract. Dispute involving the excavation cost overruns in the construction project. Led team in financial analysis of losses related to cost overruns.
- **European Retail Industry, Arbitration (2017)**; Expropriation; Dispute involving retail and wholesale trade and light manufacturing. Led team in valuation of entities, forensic review of cash flows, fraud analysis, and detailed description of evaluation issues.
- European Entertainment Industry, Arbitration (2016); Expropriation. Dispute involving the gambling
  industry. Led team in valuing entities using multiple valuation approaches, performing various quantitative
  metrics, and detailed description of evaluation issues.
- **South American Agriculture Industry, Arbitration (2016)**; Expropriation. Dispute involving grain milling and distribution. Performed valuation of entities and related analysis of financial metrics.
- South American Industrial Industry, Arbitration (2015); Expropriation. Dispute involving the valuation of a steel tube factory and a minority investment in a hot briquetted iron plant. Led team in valuation and various financial metrics and detailed description of evaluation issues.
- **European Energy Industry, Arbitration (2015)**; Expropriation. Dispute involving two electric generation, transmission and distribution companies. Performed an assessment of damages.
- South American Mining Industry, Arbitration (2014): Expropriation. Dispute involving the valuation of an
  investment in a gold mining concession. Performed valuation of project, analysis of cash flows and detailed
  description of evaluation issues.
- Asian Mining Industry, Arbitration (2014); Expropriation. Dispute involving the valuation of investments in
  gold and other mineral mining interests. Performed analysis of investment, taxes, valuation of project,
  forensic review of asset stripping, and historical operations.



- South American Mining Industry, Arbitration (2014); Expropriation. Dispute involving the valuation of a
  hot briquetted iron plant. Led team in valuation of entity, analysis of historical claimed damages, and
  detailed description of evaluation issues.
- North American Medical Industry, Arbitration (2013); Breach of Contract. Dispute involving the sales of an oral cancer detection product. Led team in assessment of market and calculation of damages.
- South American Retail Industry, Arbitration (2012); Expropriation. Dispute involving the investment in duty-free shops at an airport and on the border. Performed valuation of entities and detailed description of evaluation issues.
- South American Medical Industry, Arbitration (2012); Denial of Justice. Dispute involving a request for interim measures involving a \$150M judgment. Performed analysis of company financials.
- Asian Real Estate Industry, Arbitration (2011); Breach of Contract. Dispute involving the carried interest
  due post termination of employment. Led team in damage analysis and detailed description of evaluation
  issues.
- North American Real Estate Industry, Litigation (2010); Breach of Contract. Dispute involving the carried interest due post termination of employment. Led team in damage analysis and detailed description of evaluation issues.
- **South American Mining Industry, Arbitration (2009)**; Breach of Contract. Dispute involving a supply contract for iron ore. Led team in damage analysis and detailed description of evaluation issues.
- **South American Energy Industry, Arbitration (2009)**; Breach of Contract. Dispute relating to a power purchase agreement. Performed analysis of damages and taxes.
- North American Technology Industry, Litigation (2009); Breach of Contract. Dispute involved the failed implementation of an enterprise resource planning system. Performed analysis of damages.
- North American Real Estate Industry, Litigation (2008); Breach of Contract. Dispute involved outsourcing
  of IT and financial functions. Calculated damages for settlement purposes.
- North American Retail Industry, Arbitration (2008); Breach of Contract, Misappropriation of Trade Secrets; Dispute involved competition between two office supply service companies. Gathered customer data and performed life cycle analysis and customer turnover analysis in the calculation of damages.

#### **VALUATION**

- Financial Services Industry (2009); Net asset valuation calculation to client involved in a financial dispute
  with the money market fund that "broke the buck." Calculated variances between pro-rata and preferred
  distributions and developed a broker quote analysis of bond prices and an analysis of non-indicative pricing
  and volume prior to the bankruptcy filing.
- Energy Industry (2008); Reviewed and tested models used to derive the fair value for reporting the
  purpose of natural gas contracts purchased by a manufacturing company for the operations of their
  business.
- Construction Industry (2007); Valuation of a minority interest in a small privately held construction company. The minority owner was being forced out and was involuntarily deprived of property. Performed calculation of the fair value and detailed description of evaluation issues.
- Financial Services Industry (2006); Performed independent price verification testing for the
  implementation of ASC 820, Fair Value Measurements, for a large broker-dealer of financial products and
  commodities, including fixed income, metals, energy, agriculture, and FX. Corroborated prices and inputs for
  models with other market sources to determine the reasonableness of the fair value estimate.



• **Education Industry (2006)**; Provided financial due diligence services for the \$400M sale of an educational testing company.

## FINANCIAL INVESTIGATIONS, FRAUD & FORENSIC ACCOUNTING

- Retail and Technology Industry (2007); Assisted multiple companies in voluntary reviews of their employee stock-based compensation grants to determine the potential of any unrecorded stock-based compensation cost. Built variable option models and provided income statement and/or balance sheet adjustments for non-routine grants.
- **Banking Industry (2007)**; Assisted a bank's internal audit group in the investigation of corporate expense reimbursement submissions by a key executive.
- Medical Industry (2006); Participated in a proactive forensic investigation of potential Medicare fraud in a
  major nursing care network. Used statistical procedures to measure compliance with Medicare regulations
  and parent company policies.
- Banking Industry (2005); Assisted government regulators in an investigation involving Anti-Money
  Laundering compliance. Traced transactions through an offshore bank to determine previously unknown
  relationships and compliance with regulations.
- **Banking Industry (2005)**; Assisted government regulators in an investigation involving Anti-Money Laundering and Bank Secrecy Act compliance and fund tracing for a financial institution.

## **LANGUAGES**

English (native)

